

MEMORANDUM



MONTGOMERY WATSON

To: Nigel Smith, Iseki LLC
From: Chris Allard
Subject: Testimonial

Date: October 9, 1999
Reference: Deering, Alaska

Nigel,

I am pleased to share our positive experience with Iseki vacuum valves with one of your potential customers.

We are using the Iseki vacuum valves in a vacuum sewer system in a remote village just south of the Arctic Circle. Half of the village, about 25 services, was connected one year ago and the remainder of the community was connected this past summer. The Iseki valve has proven to be robust and no problems with the valve function have been reported.

The measure of a company's support role is how well it handles unforeseen problems. We had a bit of a dilemma when the contractor substituted sumps that were shallower than specified. Iseki came through with new controllers to solve the problem. The level of technical support for the Deering project has been outstanding.

I would be glad to speak to your prospective customer if they wish more information. My direct line is 907-266-1139.

Sincerely,

Chris Allard

Chris Allard, P.E.